

Eskair, your ally for exceptional recreational spaces and equipment



Eskair designs, manufactures and installs outdoor recreational equipment made from cedar. We offer a wide range of playground modules and accessories, original street furniture, as well as adult fitness equipment, all adapted to the natural environment to create a striking effect! Eskair also provides a turnkey planning, development and integration service, a support service and an engineering and architecture department in order to carry out your most ambitious projects.

Founded in 2014 by Éric Bourgault, a recreologist by training and construction contractor, the Drummondville company distributes its products throughout Quebec, Canada and the United States. Eskair's focus is on the needs of creative and psychomotor development in childhood, as well as to promote healthy lifestyles. We are committed to creating meaningful playgrounds, as well as exercise, teaching and socializing areas suitable for the local environment, which are well designed and inspired by nature.

SIGNATURE ESKAIR SOLUTIONS

With its expertise in designing smart and forward-thinking spaces, Eskair has developed an approach to support and collaborate with its customers. We also specialize in schoolyard revitalization and have the ability to create custom equipment to meet your needs. Our recognized expertise greatly simplifies your project and guarantees that it will be appreciated by your customers.

Our range of products and services

- ✓ Preschool and school playgrounds (18 months to 12 years)
- ✓ Urban, parks and public spaces furniture
- ✓ Fitness courses
- Project design integrated into your landscape and environment
- ✓ Custom or themed playground design
- ✓ 2D and 3D project implementation plan
- ✓ Consultation and project concept design



Eskair, oversized, playful and creative modules



Overview

- ✓ All of our equipment meets the Canadian CAN/CSA Z614-20 playground standard.
- ✓ Our playgrounds are generally equipped with CSA-certified cedar fibre for play areas.
- ✓ All of our play modules are constructed from Canadian cedar, species known for its resistance to rot. Our equipment is therefore delivered without chemical treatment. Cedar is also known to pose little risk of splinters, has good structural uniformity and very high resistance to insects and mushrooms in its natural state.
- ✓ We use cedar logs 4 to 12 inches in diameter that give our equipment a remarkable appearance and strength, far exceeding the structural integrity requirements of the equipment.
- ✓ Our 100% natural and untreated wood enables us to offer you a warranty for up to 10 years and requires little maintenance. Ask for a list of our warranties for more details!
- ✓ We use quality hardware that doesn't rust and is anti-theft. Our cables are made of steel covered with industrial-grade braided polyester.



- ✓ Check out more information and more photos and videos on the web:

 <u>www.eskairamenagement.com</u>

 <u>www.facebook.com/eskairamenagement</u>
- ✓ RBQ license #5766-8014-01
- ✓ Quebec business number (NEQ) #1173370348

Eskair: A history of innovation and dedication



Eskair started out in 2014. Its business consisted of helping customers to implement development plans and install play modules, with a primary goal of promoting contact with nature and pushing oneself further. In 2016, the municipality of Saint-Claude in Quebec wanted to design a challenge course "as in the days of summer camps".

We had previously had this kind of request several times from across Quebec and we had always refused, because the original concept of a typical challenge course is unfortunately not compliant with CSA playground standards, a standard that we hold dearly and which we wanted to respect.

However, this time we gained the municipality's confidence and this is how Eskair proposed a playground inspired by the principles of challenge courses. There was a limited budget for this project, so the Eskair team agreed to take it upon itself to complete this project free of charge in order to provide more leeway on the quality of the components. It was a true team effort by enthusiasts who felt the project would be a small revolution in this domain!

After the entire team completed weeks of volunteer work, the first Eskair park was inaugurated! This project propelled the company and it has been growing steadily ever since, a testament that following your passion can lead to great things! Every employee who volunteered for this project in 2017 is still working for Eskair to this day, which is a source of pride!





The Eskair team today

Eskair is comprised of 15 employees who hold various positions in the following departments: Administration, Engineering and Design, Sales and Marketing, Production and Installation.

Our products are now distributed throughout Quebec and we are currently expanding across Canada and the United States.

Eskair, safety without compromise



The Canadian standard for outdoor play areas

All of our equipment is designed and manufactured to meet the Canadian CAN/CSA Z614-20 playground standard. When the game modules are installed by our team, the installation is also carried out in accordance with the standard. We regularly make recommendations to the client on the overall layout of their playground in order to meet high Canadian safety standards.

In order to meet all this standard's guidelines, Eskair has an engineer on its team who is trained as a playground inspector. In addition, we follow a protocol to verify the various aspects of the standard during the various stages of creating new equipment. The standards and notion of child play safety is our priority during procurement, workshop drawings and installation. We want to be responsible at all levels. Our engineer is also responsible for the application of paragraph 9 of the CAN/CSA Z614-20 standard, which refers to structural integrity tests.

Children's safety is our priority, and we hope you share this value as well. We invite you to contact us if you notice any damage or a situation that could pose a risk to users!

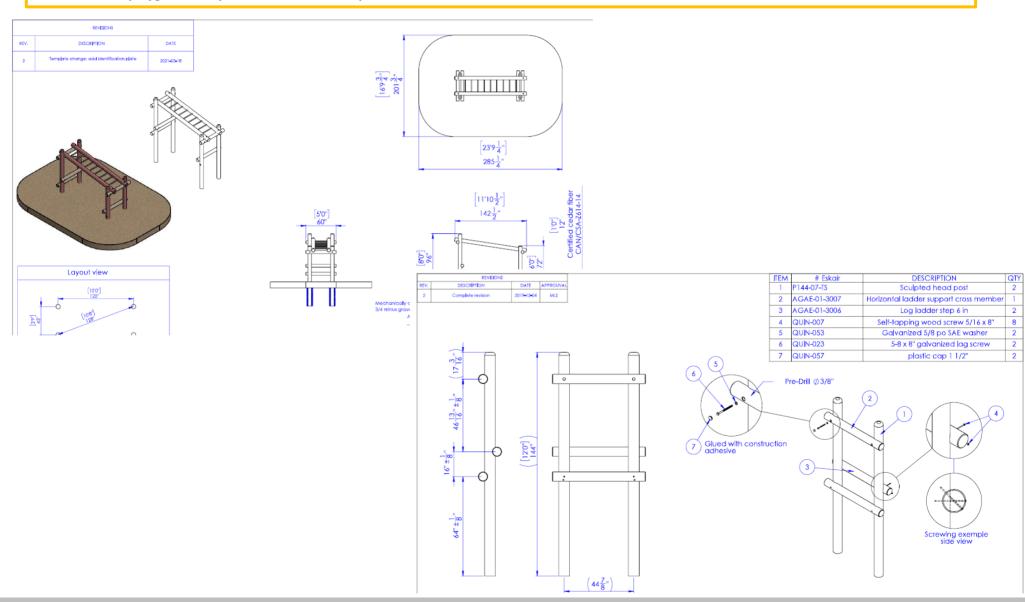




Professionally designed



Detailed plans for every regular piece of equipment manufactured by Eskair, as well as their components, are made and validated by an engineer who is also a certified playground inspector. Here's an example.



Wood: low maintenance and full of benefits



Work, cracks and stain...

Cedar is a natural material that is subject to fluctuations in temperature. Humidity, heat and cold can cause cracks to appear in the wood other than those visible upon installation, especially within the first 2 years after installation. If the cracks do not pose a problem to the equipment's structural integrity or the safety of users, they are considered normal and part of the Eskair product.

We use oversized cedar logs to ensure long-term structural integrity (over 25 years). If a crack appears and creates a safety problem, your warranty applies. By sending us photos of the equipment, log and crack, our engineering department will evaluate the part and determine whether or not to replace it. A remedy will be proposed, if applicable.

The wood parts require no maintenance. However, if you want to restore vibrant colors, we offer a reconditioning service. For long-term safety and maintenance reasons, Eskair does not paint its equipment and we advise our customers not to do so. The massive cedar logs we use can remain healthy for decades without treatment.





Good maintenance and prevention practices & Solid warranties for peace of mind



Thank you for trusting Eskair for your outdoor recreational equipment and street furniture. They have been designed to be safe, durable over time and provide countless hours of fun for young and old. Of course, this is conditional on safe use and regular preventive maintenance.

Regardless of the type of equipment you have on your playground, the key to safe and sustainable use remains regular equipment inspection and seasonal preventative maintenance. <u>Eskair products require the same level of inspection and maintenance as all other outdoor recreational products.</u> Here are some recommendations.

To ease the life of our customers, we have created a detailed maintenance guide available on our website in the Toolbox section. In this document, you will also find all the details regarding the warranty offered by Eskair on its products.





Eskair customized support



Our sales team is waiting for your call to help you create your new recreational design! Contact us at the early beginning of your project for more comprehensive support.

Discover more testimonials from satisfied customers on our website (French only): eskairamenagement.com/temoignages

Sales 819 472-6520 sales@eskairamenagement.com



"As a schoolyard project manager, Eric has helped us greatly in all stages, including support, estimates and installation. His knowledge saved us time and money. I enjoyed working with Eric, his approach is friendly and he always has a solution to offer us."

Luc Michaud, Dir. École Jardins des lacs, St-Denis-de-Brompton

"Thank you Eric, to you and your team, for the construction of two parks within our municipality. There were many comments from citizens over the summer to express their satisfaction with the final result.

Through our more limited resources, your support in the parks' design enabled you to draw on your expertise and develop several innovative and practical ideas, ideas that we had not thought of prior and yet made all the difference for our residents. [...]

The work for the layout and installation of the various modules was done with high quality, on time and at a lower cost. It was truly a more than profitable partnership!"

Matthieu Levasseur, General dir., Ste-Clotilde-de-Horton